



**The #1 Stop For Your Employment Needs!**

## NEWSLETTER

### Spring 2011

A publication of the One-Stop Job Market Partners' Association. Edited by Department of Labor, Licensing & Regulation staff in Salisbury, Maryland.

### Lower Shore Workforce Investment Board

Ruth Baker  
 Derek Bland  
 Peggy Bradford  
 Margaret Dennis  
 Ted Doukas  
 Greg Eberts  
 Paula Erdie  
 Joey Gardner  
 Robert McIntyre  
 Freddy Mitchell  
 Diana Nolte  
 John Ostrander  
 Jennifer Shahan  
 Renee Stephens  
 Daniel Thompson  
 E.C. Townsend  
 Maria Waller  
 Donna Weaver  
 Zoraida M. Williams

### Contact Newsletter Staff

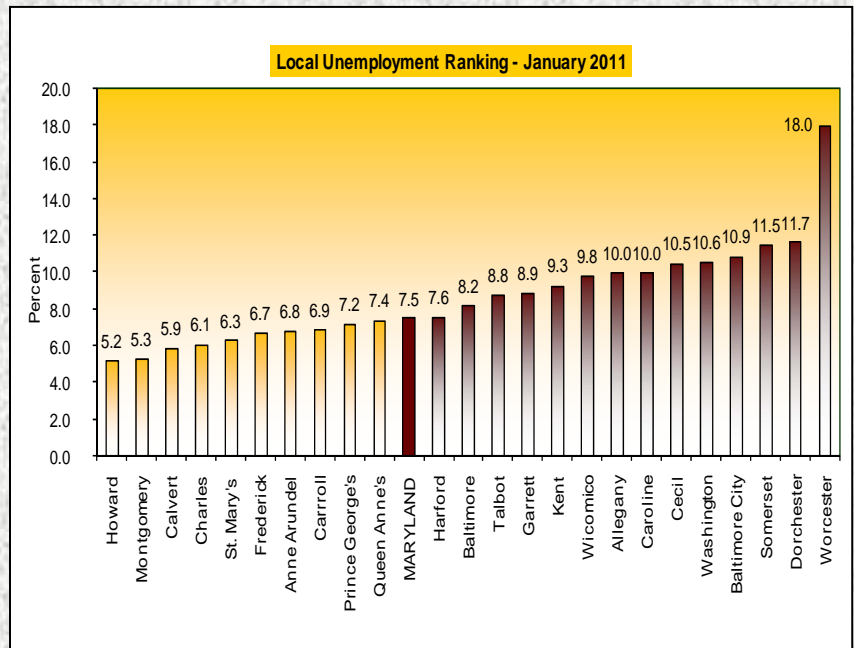
917 Mt. Hermon Road  
 Salisbury, MD 21804  
 Phone: 410-341-6515  
 Fax: 410-334-3454  
 salisbury@dllr.state.md.us  
 onestopjobmarket.org

To be notified by email when the latest edition of the newsletter is posted on our website, or to comment regarding this issue, please contact Greg Eberts at [geberts@dllr.state.md.us](mailto:geberts@dllr.state.md.us).

## Monthly Labor Review

By Greg Eberts, Lower Shore Labor Exchange Administrator  
 Department of Labor, Licensing & Regulation,  
 Division of Workforce Development and Adult Learning

Unemployment rates by place of residence were released for January 2011. The latest rates published by the Department of Labor, Licensing & Regulation were 11.5% for Somerset County, 9.8% for Wicomico County, and 18.0% for Worcester County. This compares with a Maryland statewide unemployment rate of 7.5% and a United States rate of 7.2% for January 2011. The chart below depicts the unemployment rates by county for the state of Maryland in January 2011.



Detailed labor market information is available on the Department of Labor, Licensing and Regulation website located at: <http://dllr.state.md.us/lmi/mlr/>.

Inquiries regarding methodology, additional information, or general assistance may be directed to:

Department of Labor, Licensing and Regulation  
 Division of Workforce Development and Adult Learning  
 Office of Workforce Information and Performance  
 1100 North Eutaw Street  
 Baltimore, Maryland 21201  
 (410) 767-2250

## Job Market Quarterly Activities January Through March 2011

By Greg Eberts, Lower Shore Labor Exchange Administrator

The One-Stop Job Market participates in a variety of workforce development activities on the Lower Shore. This is to provide a brief overview of the wide range of partner sponsored workshops, meetings, and events that were held from January through March 2011.

**Workshops** - The following workshops and training sessions were held during the period:

- Department of Labor, Licensing & Regulation (DLLR) Early Intervention Job Search Workshops
- DLLR/Lower Shore Workforce Alliance (LSWA) WIA Orientations
- Division of Rehabilitation Services (DORS) Group Orientations
- DORS Benefits Counseling
- Department of Social Services (DSS) Orientation For New Customers
- Job Corps Orientation For New Customers
- LSWA Start your Own Business Workshop
- MD Capital Enterprises Small Business Workshops
- Telamon English As A Second Language Training
- Telamon English In The Workplace Training
- Telamon GED Classes (funded by a grant from LSWA)
- Telamon Youth Program Workshops
- Tri-County Workforce Development Initiative (TCWDI) Life Skills Training
- TCWDI Money Management Workshop

**Events** - Staff were involved in the following employment and training related activities during the quarter:

- DSS Advisory Board Meeting
- Health Coverage Tax Credit Staff Meeting
- LSWA Board of Directors Meeting
- LSWA Staff Meetings
- LSWA Workforce Investment Act (WIA) Counselors Meetings
- LSWA WIA Assessments
- MCEA Informational Session
- One-Stop Job Market Leadership Meetings
- Shore Transit Directors Meeting
- Shore Transit Staff Training
- Telamon Food Distribution
- Telamon Staff Meeting
- Telamon Health Day Meeting
- Tri-County Council Staff Meeting
- Tri-County Council Events Committee Meeting
- Tri-County Manufacturers' Roundtable Meeting
- Tri-County Workforce Development Initiative (TCWDI) Meetings
- Unemployment Insurance Appeals Hearings
- WIB Steering Committee Meeting

**Job Fairs** - Businesses regularly use the Job Market facilities to recruit and interview new employees. The following employers held job fairs at the One-Stop Job Market or Job Market employees participated in off-site job fairs held by these employers during the period:

- AFLAC
- Mountaire Farms Inc.– Selbyville
- ServiceToday

For a complete list of upcoming activities, please go to the Yahoo calendar located at: <http://calendar.yahoo.com/lspm03> .

Check back often as the calendar changes daily.

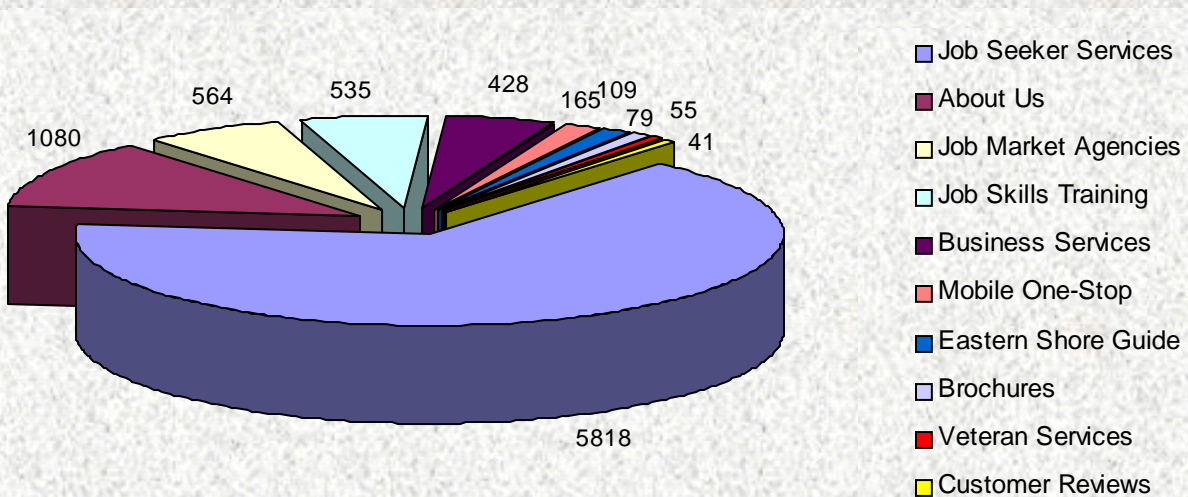
# Welcome to the **One-Stop Job Market**

## Quarterly Web Stats January-March 2011

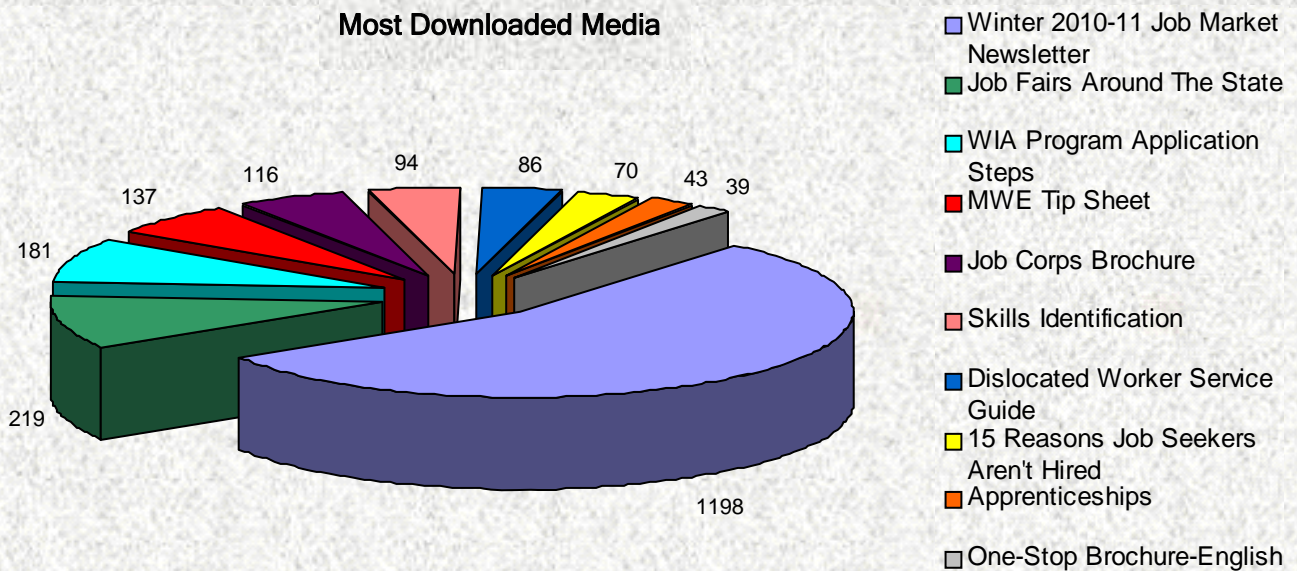
[www.onestopjobmarket.org](http://www.onestopjobmarket.org)

Visits	25,399
Hits	278,084
Downloads	21,713
Average Time on Site	3 minutes 28 seconds

### Most Viewed Pages



### Most Downloaded Media



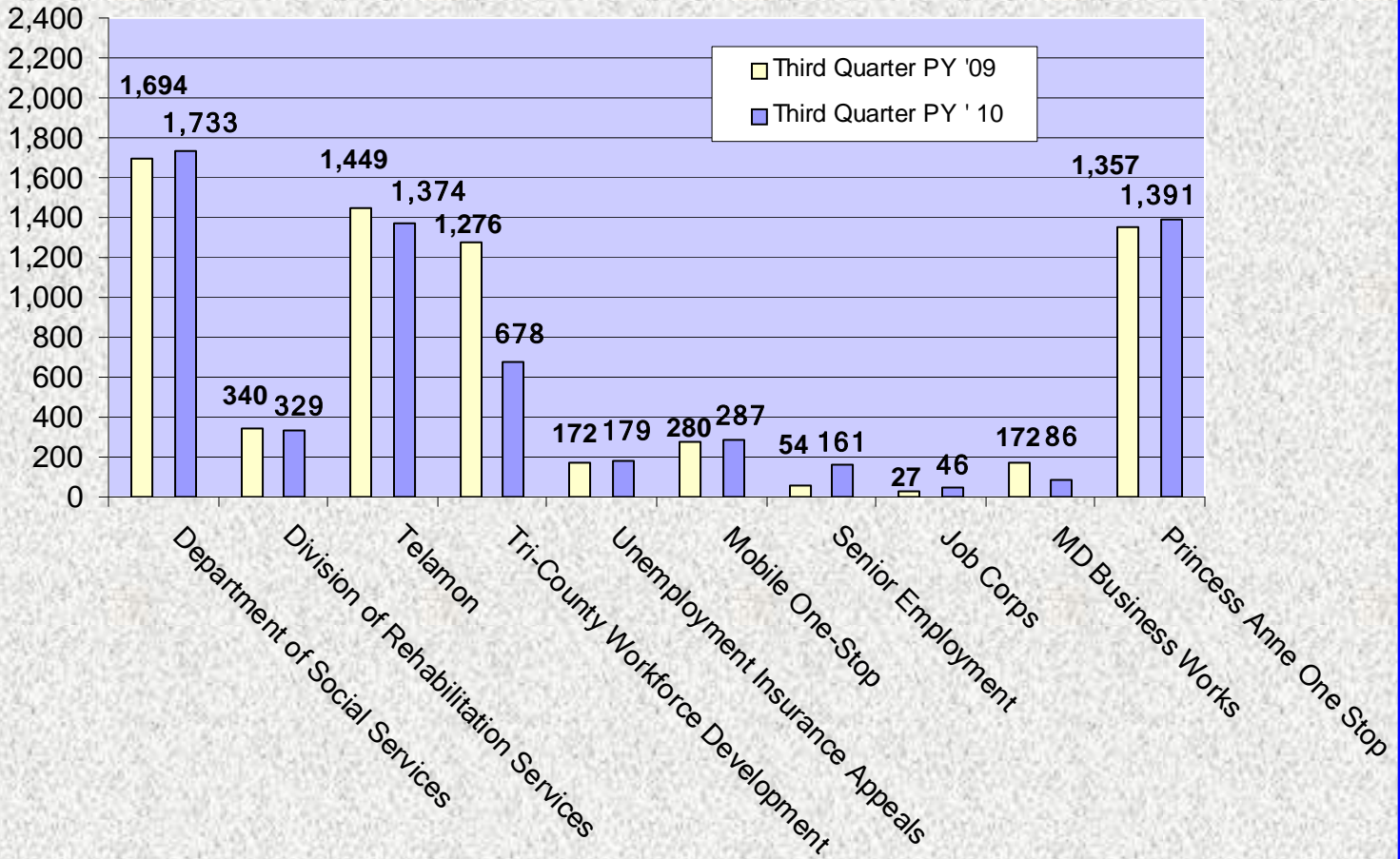
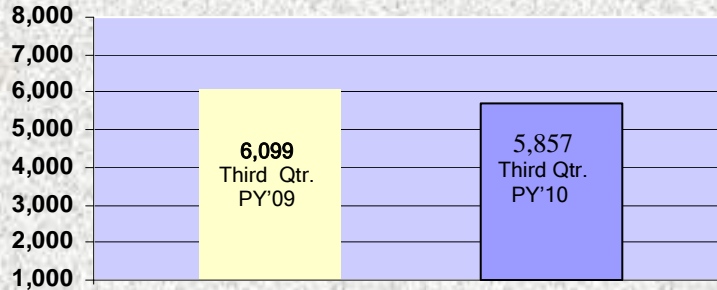
# Customers Served

## Quarterly Charts

Program Years 2009 and 2010 Second Quarter Over Quarter

The chart at right represents activity of the Department of Labor, Licensing and Regulation (DLLR) only. All Job Market customers qualify for DLLR's universally accessible labor exchange services. As a result, the agency serves large numbers of job seekers and this chart provides additional detail.

Department of Labor, Licensing & Regulation



An activity report with a full listing of agency services by quarter is available on pages 5-6

# One-Stop Job Market Customers Served

Program Years 2009 and 2010 Third Quarter Over Quarter Table

AGENCY	January 1, 2010 – March 31, 2010	January 1, 2011 – March 31, 2011
<b><u>MD Workforce Exchange</u></b>		
Early Intervention	223	239
Job Openings Received	1,693	1,763
Workforce Exchange Walk-ins	5,876	5,857
<b><u>Department of Social Services</u></b>		
Wor-Wic CC Preemployment Class	140	127
Orientation	228	254
Customers Assisted With Transportation	1,727	2,636
Customer Walk-Ins	1,694	1,733
Temporary Cash Assistance	208	382
<b><u>Div. of Rehabilitation Services</u></b>		
Customers Served	340	329
<b><u>Telamon Corporation</u></b>		
Employment/Training	329	54
Emergency Assistance	12	16
Housing Counseling	5	5
Translation	14	5
Food Pantry	582	592
EWP (ESL) Class	169	336
ESL Lab	128	154
Out-of-School Youth	59	104
ARRA Youth	42	*
Project Stride Older Youth	*	*
GED Class	101	108
Other Services	8	*
<b><u>Tri-County Workforce Development</u></b>		
Referred to Life Skills	50	43
Enrolled Into Life Skills	35	23
Completed Life Skills	29	18
Customers Served	1,276	678
Assessment	29	18
Work Experience/Community Services	*	169
Day Care	*	348

\* Denotes activity not tracked this period

# One-Stop Job Market Customers Served

Program Years 2009 and 2010 Third Quarter Over Quarter Table

AGENCY	January 1, 2010 – March 31, 2010	January 1, 2011 – March 31, 2011
<b><u>Unemployment Insurance</u></b>		
Appeals Hearings	172	179
<b><u>One Stop Mobile Unit</u></b>		
Total Number of Clients	280	287
MD Workforce Exchange	229	240
MD Workforce Exchange Resume	164	152
Other Job Search Engines	24	151
Employment Applications	29	96
WinWay Resumes	5	38
Referrals to One-Stop Training	11	92
Other	70	85
<b><u>Senior Employment &amp; Training</u></b>		
Total Participants Served	54	161
Job Search Inquiries	84	30
Services to the Elderly Community	84	161
Unsubsidized Placements	1	0
New Participants During Quarter	0	0
Exits During Quarter	4	2
<b><u>Job Corps</u></b>		
Youth Interviewed	27	46
Enrolled in A Job Corps Center	21	23
<b><u>MD Business Works</u></b>		
Projects Initiated This Quarter	36	19
Funds Awarded	\$20,151	\$8,383..87
Participants Trained	172	86
Industries Served	Small business, Manufacturing, Health Care, Construction	Insurance, Manufacturing, Health Care
<b><u>Princess Anne One-Stop Walk-ins</u></b>		
	1,357	1,391

\* Denotes activity not tracked this period